Industry Academía Partnershíp

Flash Back.....Online Live Projects: Yet another demonstration of the University to protect the interests of its students......

Congratulations our students for successfully completed their Online Live Project



Flashback: online Internship

Congratulations to Ms.Shobhana Samarth of MBA for successfully completing her Online Internship and receiving Certificate of Excellence by Shriram Life Insurance.



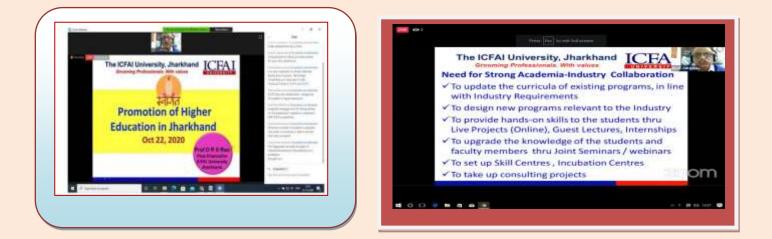
At a glance Companies that offered online internship to our students !!

Shriram		Sterlite Technologies Ltd.	CSterlite Tech
Larsen & Turbo	LARSEN & TOUBRO	BRISTUL INDIA	<b>BRISTUL</b>
Extramarks	Extramarks	Niladvantage Technologies Pvt Ltd	CONSCIENCES NE ADVANTAGE TECNOLOGIES PVI LID
Edusaksham	edu∮aksham	Class Plus	Classplus
Dalmia Cement	Dalmia Bharat Limited	Kajeria Ceramics Ltd	Kajaria

ICFAI University Jharkhand sincerely thanks the following Organizations which has been providing Online Internship.



## Need for Academia-Industry Collaboration to enhance employability of students



Prof ORS Rao addressing the participants at the Jharkhand Education Summit, highlighted the importance of Academia-Industry Collaboration to enhance employability of the students.

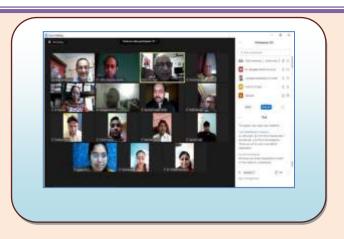




ICFAI University Jharkhand organized a corporate guest lecture on "Corporate Governance"



The ICFAI University Jharkhand organized a Corporate Lecture on "Corporate Governance". The Key Speaker was Mr. Joydeep Mookerjee, Chief Finance Officer, Vision Rx Lab, Kolkata, a subsidiary unit of Essilor International S.A., a French Multi National Company dealing with Ophthalmic Optics. All the faculty members and final year students of MBA, BBA and B.Com actively participated in the program.



Welcoming the participants to the first Corporate Talk, Prof. O.R.S. Rao, Vice Chancellor of the University said, "Good Corporate Governance is critical for short term sustenance and long term growth of Organizations. All of us have seen real-life examples of how companies with poor Corporate Governance collapsed, whereas those with good governance performed well even during COVID-19 times". "As it is the honesty and integrity of the Individual Managers that make the difference, it is important that every one of the students imbibe those qualities", Prof Rao added.



Explaining the fundamentals of Corporate Governance, Mr. Joydeep Mookerjee said, "Corporate Governance is the structure of rules, practices, and processes used to direct and manage a company. Good corporate governance helps companies build trust with investors and the community." He highlighted the importance of Corporate Governance giving examples of how poor governance destroyed value of all the stakeholders of Enron and Satyam Computers. "While Accountability, Transparency, Responsibility and fairness are the pillars of Corporate Governance, Core Values of Honesty and Integrity of the Senior Managers are important to deliver good governance.", said Mr. Mookerjee. The Corporate Talk was coordinated by Dr. Bhagabat Barik, Assistant Dean and Prof. Sumit Kumar Sinha, Faculty-in-charge, Corporate Relations under the guidance of by Prof. Arvind Kumar, Registrar of the University.



To view click the url : https://youtu.be/FmgvzfcbJxY

## Upskilling.....

We do not have a choice! Upskilling has become extremely critical for all professionals.

- Digital Transformation has evolved in a disruptive manner. Across organisations, Digital Strategy needs to be in place.
- Technologies like Artificial Intelligence and Chatbots are actively contributing to the generation of Revenue.
- Blue-chip corporates use Artificial Intelligence, and Chatbots allow many businesses to retain their customer base. In this hyper-competitive world, Customer Retention is a very challenging task and technologies like AI, Software tools involving Predictive Analytics and also Data Science are contributing in a significant way. These tools help in churn rate predictions.
- Marketing Gurus have increasingly become dependent on tools evolving around Predictive Analytics. Corporates are actively using tools like 1) Upselling and Cross-Selling 2) Detailed Lead Scoring, 3) Understanding Product Fit, 4) Targeted Content Distribution, 5) Lifetime Value Prediction, 6) Lead Segmentation for Campaign Nurturing to name a few.
- Great Marketing makes the consumer feel enriched. The memory recall factor has increased due to active Digital Marketing. Today, cutting-edge innovations are capturing consumer experience. Some of these tools are 1) Hubspot, 2) Ahrefs, 3) Proof, 4) Survey Anyplace, 5) Yoast, 6) Slack, 7) Trello, 8) Google Adwords, 9) Google Analytics, 10) MailChimp, 11) Asana, 12) BuzzSumo
- A mega partnership between Technology and Finance has culminated into disruptive technologies in both FinTech and InsurTech.

Upskilling in the areas, as mentioned above, is the need of the hour.

From the VUCA perspective, complete uncertainty and ambiguity are looming large on us. Nobody knows what will happen to the global economy in 2021 and the job market associated with it. To be ready and to be prepared for the uncertain future is what separates professionals from amateurs.

Several corporates and critical industries have taken sweeping setbacks from this global pandemic, and have resulted in Covid layoffs and also hiring freezes. Some of the major industries affected include Capital Goods, FMCG, restaurants, Aviation, hospitality.

It is time to spend money on upskilling for individuals. Corporates are promoting upskilling as it helps them develop a workforce that is ready for the future. Professionals must have relevant skills and thus be ready for the future. Making deliberate, meaningful learning investments will ensure that organisations and professionals possess the relevant skills and capabilities required to operate efficiently in a digital environment and to develop and absorb AI-powered insights.

Disruptive technologies like AI, robotics, Chatbots have already changed the job descriptions of Managers and Senior Leadership team members. Soon, supported AI solutions would be prevalent, and the role of managers would undergo a massive change. Such disruptive changes in a VUCA world would necessitate managers to be re-trained (upskilled) in the working of technology. Survival in the post COVID scenario depends on how much of upskilling is done by the Professionals.

# Mr. Joydeep Mookerjee, CFO, Vision Rx Lab, a subsidiary of Essilor-Luxottica Group

## https://blog.iujharkhand.edu.in/upskilling/

An interactive meeting of all the final year students of the ICFAI University, Jharkhand was organized, wherein Career Preparation Plans were discussed and useful tips were provided by the Vice-Chancellor, Faculty Members, Industry Professionals, Entrepreneurs and Alumni.



## **Morning India**

Ranchi, Thursday 12 November 2020

### Corporate Talk on 'Corporate Governance' held at ICFAI University

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### Plan for preparing final year students for campus placements

- Organizing Corporate expert session
- **GD** Class on current Topics
- Organizing Mock Interview with internal and external expert.
- Organizing Quiz on General Knowledge / Domain/specific tests

- The ICFAI University Jharkhand organized a Corporate Lecture on "Corporate Governance". The Key Speaker was Mr. Joydeep Mookerjee, Chief Finance Officer, Vision Rx Lab, Kolkata, a subsidiary unit of Essilor International S.A., a French Multi National Company dealing with Ophthalmic Optics.
- All the faculty members and final year students of MBA, BBA and B.Com actively participated in the program.

## **Corporate Relationship Cell**

The Corporate Relationship Cell is managed by a committee which consists of Student Representatives and Faculty Members. The activities of the committee include coordinating Summer Internship Program, briefing the students on the Career opportunities in Industry, counselling the individual students on the right career choices. It coordinates with the prospective employers, arranges Pre- Placement Talks and Placement Interviews on campus and provides all the facilities required by the visiting companies.

## Placement Committee 2020

#### **Placement Committee Members**

### Faculty Members

Prof. Sumit Kumar Sinha Dr. Goutam Tanty Dr. Sudipta Majumdar

- Dr. Sweta Singh Dr. Vishal Kumar
- Dr. Samir Pandey

Ms. Shobhana Samarth Ms. Harshita

- Ms. Swapnashi
- Mr. Bhushan
- Mr. Bhushan
- Ms. Indrani Roy
- Mr. Larsen Alex toppo
- Mr. Chandan Kumar Mr. Abhijeet Sinha Ms. Afsha Khan Ms. Sneha Giri
- Mr. Kaushal Singh
- Mr. Shubham

Mr. Joydeep mukherjee

Dr. Bhagabat Barik Dr. Rumna Bhattacharyya Prof. Mithilesh Kumar Mishra

### Prof. Manohar Kumar Singh Prof. Viranshu Kumar Prof. Satya Prakash Dr Pritha Chaturvedi Mr Pratik Biswas

#### Student Members

Mr. Anket Mondal Mr. Anurag Mr. Mayank Kumar Mr. Anupam Charan Pahari Mr. Piyush Kumar Ms. Somi Priyadarshi

#### Alumni Partners Mr. Asif

Mr. Debolina M Mr. Rishi Raj Mr. Akinchan B Sinha Mr. Ashutosh Vimal Mr. Rajesh Prasad

#### Industry Guides Mr. Bishnu Parida

<u>Mentors</u> Dr. Rajesh Kumar Prasad Dr Abhay Kumar Sinha

#### Tanuka Bhattacharya

(Manager HR)



As the interviewee, you can take the interview in the direction you want, talk about the subjects that you are confident about. Sell yourself but do not brag. Be subtle and allow them to know you. Be humble, firm and confident. If you do not know something do not beat around the bush. Do not lie in your CV to look good. It is important that you know the organization you are appearing for the interview.

Research about the company before the interview. Nonverbal communication cues are a major part of the impression you make. A weak handshake, for example, shows a lack of authority. An averted gaze signals distrust or disinterest in the job. You can show assertiveness by sitting up straight and leaning slightly forward in your chair. Maintain eye contact. Do your best to enjoy the interaction as much as possible. Keep it professional at all times.

At the end of the interview, any good interviewer will ask if the interviewee has any questions. It is advised that you have at least one question prepared. It can be - How would you describe the responsibilities of the position? How would you describe a typical day in this position? What are the prospects for growth and advancement? Avoid questions like - Am I selected for the position? What will be my salary?

Most importantly, be confident and display positivity. The vibe you project during the interview will get you ahead and help in the selection process.