

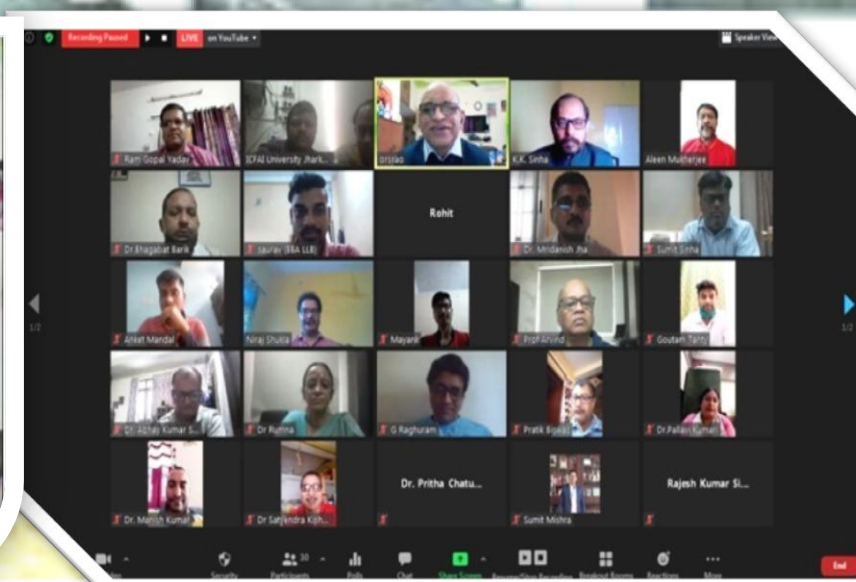
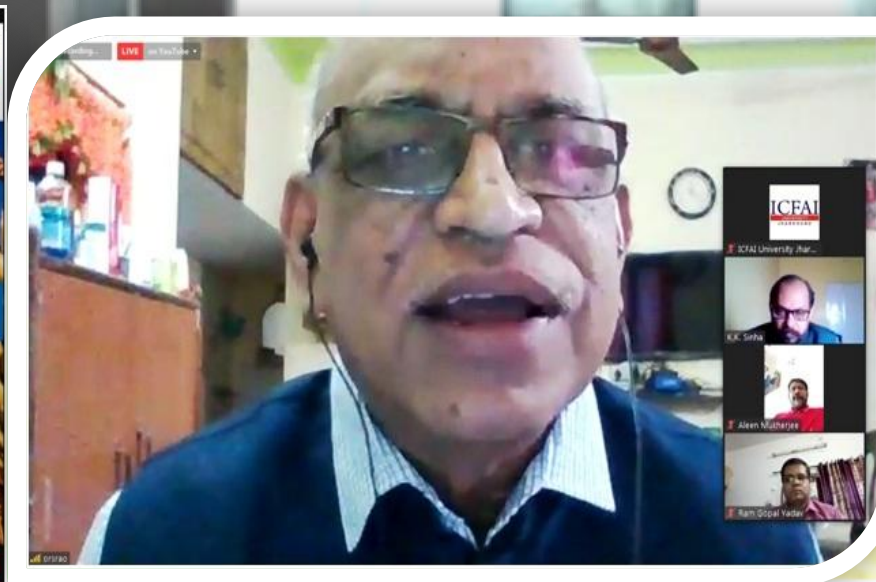
# Charcha Manch Series

## Online Panel Discussion with Industry Expert

ON

## Commodity Markets-Trends and Career Opportunities

Date – 4<sup>th</sup> August, 2020, Time – 11 AM



## Commodity Markets-Trends and Career Opportunities

**Patron**



**Prof. O R S Rao, Vice-Chancellor**



**Mr. Aleen Mukherjee,  
COO, NICR**



**Mr. Niraj Shukla  
COO, NICR**



**Mr. Ram Gopal Yadav  
AVP, NICR**

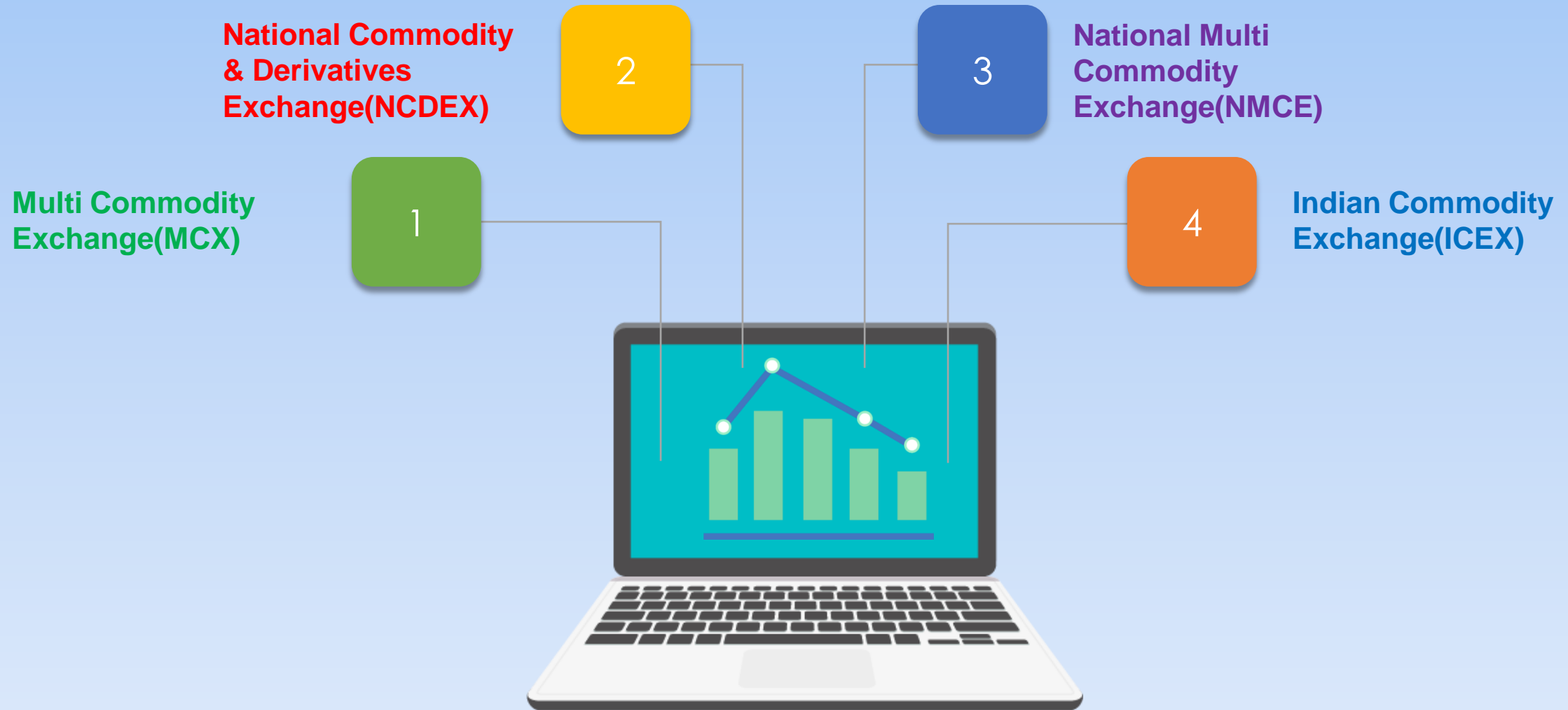
# **KEY DISCUSSION POINTS**

- **Commodity derivatives exists from ancient times (320 BC), but commodity trading exchanges started in India only in 21<sup>st</sup> Century**
- **India is one of the largest producers of agricultural commodities in the world**
- **Due to reforms in agriculture and facilitative policies of Govt of India, Agricultural commodity trading has a greater scope in expansion and job creation**
- **Prospects of Commodity trading, Commodity derivatives and risk Management as a Career**
- **Advice to the students on how to build a career in Agri trading, warehousing, Agri-Processing, Consulting, Banks and Commodity Exchanges**

# INDIAN COMMODITY MARKET-AT A GLANCE

- ❑ A Physical Market place for trading raw or primary products
- ❑ It is one of the major trades in Primary Economic sector
- ❑ Commodities are divided into hard and soft OR agricultural and non agricultural commodities
- ❑ There are 25 Regional and 3 National Commodity Markets in India
- ❑ Investment in Commodity Market should be for hedging the risk instead of Money growth
- ❑ Season plays an important role in fundamental analysis for the Commodity Market

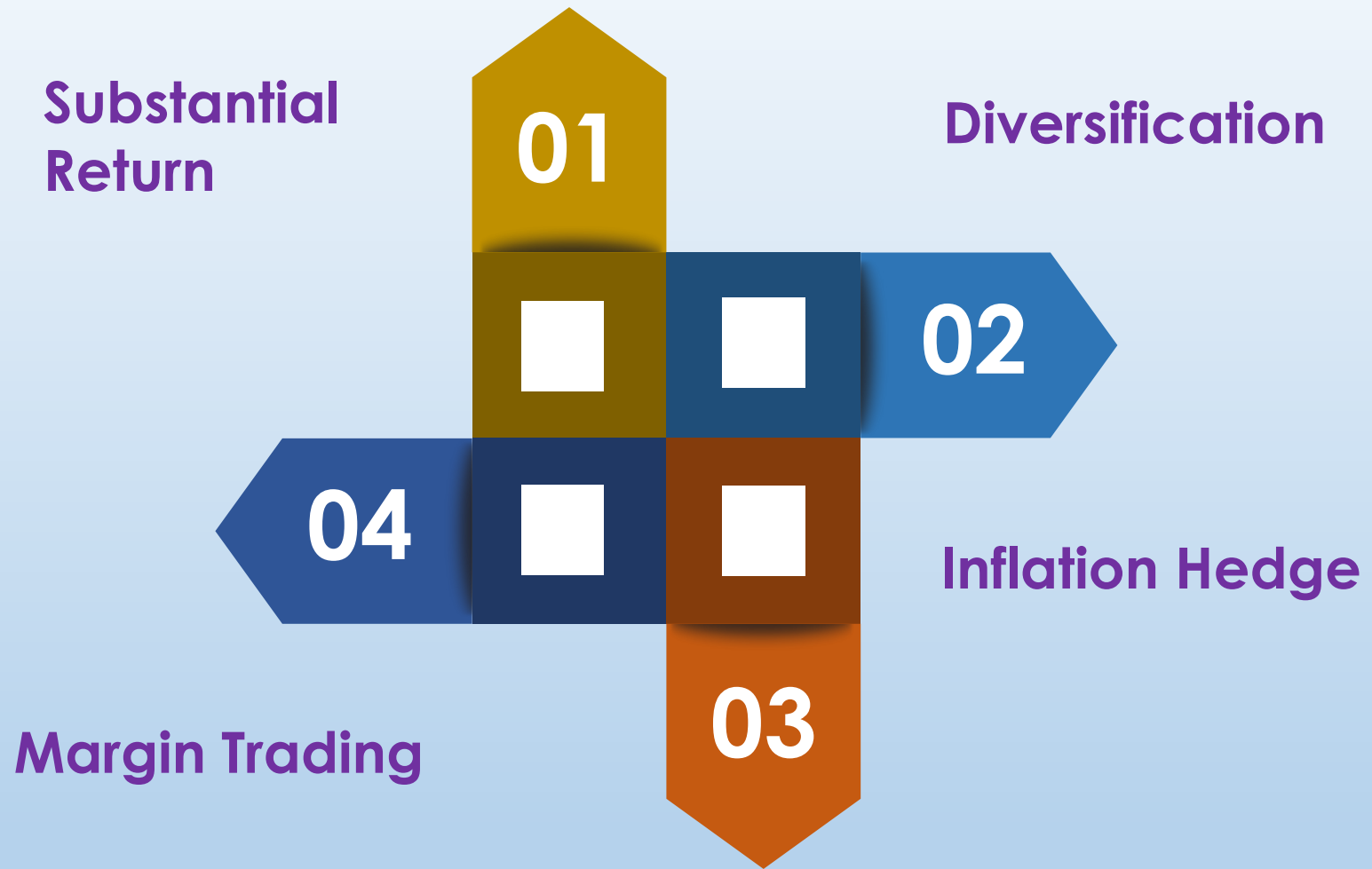
# MAJOR COMMODITY EXCHANGES IN INDIA



# GLOBAL COMMODITY EXCHANGES

Country	Exchange	Commodities Traded
United States of America	Chicago Mercantile Exchange (CME)	Corn, soybeans, soybean oil, soybean meal, wheat, oats, ethanol, rough rice, gold, silver, among others
Canada	The Winnipeg Commodity Exchange (WCE)	Canola, feed wheat, western barley
Brazil	Brazilian Mercantile and Futures Exchange (BM&F)	Anhydrous fuel alcohol, Arabica coffee, Robusta coffee, corn,cotton, feeder cattle, live cattle, soybean, crystal sugar, gold, among others
Australia	Sydney Futures Exchange Ltd.(SFE)	Greasy wool, fine wool, broad wool, cattle and the like
People's Republic Of China	Dalian Commodity Exchange (DCE)	Corn, soybean, soybean meal, soy oil, Iron Ore etc.
	Shanghai Futures Exchange (SHFE)	Copper, aluminium, natural rubber, plywood and long grained rice
	Zhengzhou Commodity Exchange (CZCE)	Wheat, cotton, sugar, among others
Japan	Tokyo Commodity Exchange (TOCOM)	Gasoline, kerosene, crude oil, gold, silver, platinum, palladium, aluminium and rubber among others
Malaysia	Bursa Malaysia Berhad	Refined bleached deodorized palmolein, crude palm oil, palm kernel oil, among others
United Kingdom	The London International Financial Futures Options Exchange (LIFFE)	Cocoa, robusta coffee, corn, potato, rapeseed, white sugar, feed wheat, milling wheat and the like
	The London Metal Exchange (LME)	Aluminium, copper, nickel, lead, tin, zinc, aluminium alloy, North American special aluminium alloy (NASAAC), polypropylene, linear, low-density polyethylene and the like

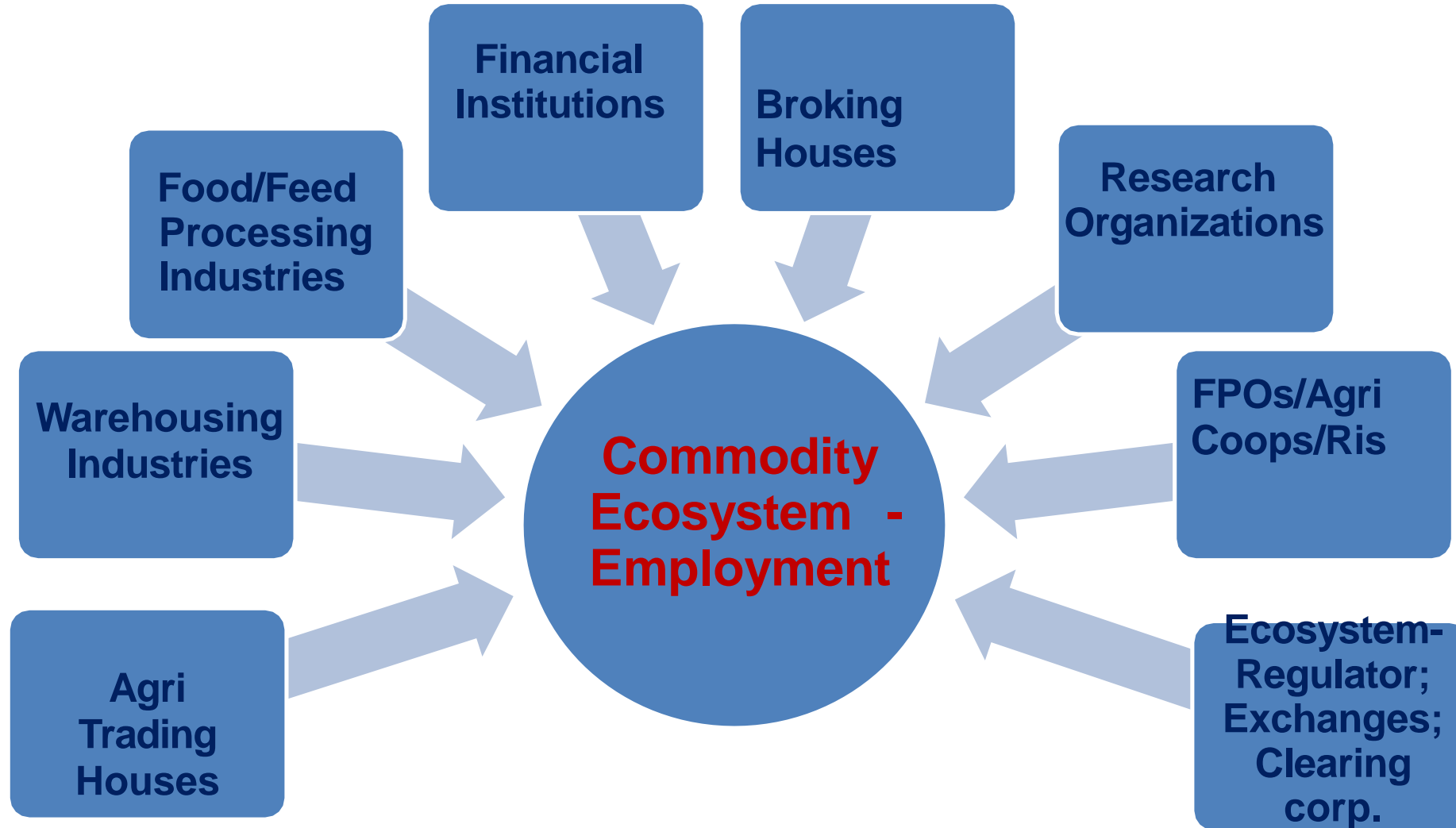
# SIGNIFICANCE OF COMMODITY MARKET



# FACTORS AFFECTING COMMODITY PRICES



# OPPORTUNITIES IN COMMODITY DERIVATIVE MARKET



# TOP 6 JOBS IN COMMODITY MARKET

- ☐ Portfolio Manager
- ☐ Application Support Engineer
- ☐ Research Analysts
- ☐ Relationship Manager/ Business Development Manager
- ☐ Business Analysts
- ☐ Customer Support Executive/ Manager

# SKILLS REQUIRED FOR COMMODITY MARKET

- ☐ Good Business Acumen
- ☐ Strong Mathematical skills
- ☐ Research Knowledge and Skills
- ☐ Risk taking and Emotional Balance
- ☐ Business and Market awareness
- ☐ Excellent Communication and Negotiation Skills

# HOW TO ACQUIRE THE REQUISITE SKILLS

- ❑ ICFAI University, Jharkhand signed an MOU of collaboration with NCDEX Institute of Commodities Markets and Research (NICR) to build deep knowledge and hands-on skills on Commodities Derivative Trading, a fast growing market in India
- ❑ Students should have a good understanding of commodity derivatives, risk management and mitigation tools and strategies
- ❑ NCDEX Institute of Commodities Markets and Research (NICR) also offers online courses on Commodity certification, Option– Beginners, Option-Intermediates, both in English and Hindi
- ❑ For details, Students can visit the NICR website ([www.nicrindia.com](http://www.nicrindia.com))

# Thank You



## The ICFAI University, Jharkhand

Campus : # 2065 , Daladali Chowk, Ring Road, Simalia , Ranchi – 835222

City Office – Plot No.315/B (1st Floor) Road No. 03, Ashok Nagar,  
Ranchi – 834002, Jharkhand

Contact :- 7257004501 / 7257004502 / 7257004503



icfaijharkhand



info@iujharkhand.edu.in



iujharkhand.edu.in