# **Synopsis of the Thesis**

# INFLUENCE OF TEACHING METHODS ON LEARNING OUTCOMES: A STUDY OF PG STUDENTS OF MANAGEMENT

**Doctoral Thesis Submitted** 

# In partial fulfillment of the requirements for the award of

the degree of

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# Management

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#### **1. INTRODUCTION**

In academics, we have designed different curriculum plan for teaching and evaluation and each one has its own specific features that can effectively communicate the lesson plan to students. However, it has often been argued that students usually forget much of what they have learnt and even will not develop a self-critical awareness of the various subjects they studied. Hence, it becomes a big challenge for the teachers in transforming the course descriptions into learning outcomes. Indian educational system itself is very diverse with public as well as private funded institutions and hence the instructional tools used to disseminate course descriptions are also differs in those institutions. This in effect creates wide differences in the learning outcome and the students will come out with varied levels of knowledge. Thus the learning process can be seen as an important change from the teacher's teaching perspective to students learning perspective. Therefore, in the present study we argue that student learning outcomes largely depend on teaching strategies or instructional strategies. However, the students arrive at generative learning when they learn concepts, views and academic process knowledge very early in their academic studies. Student learning outcomes also depend on other factors such as learning environment, social background, fellow students and other factors.

There are different teaching methods of which case study method, Socratic Method and project based learning are important. Many believed that no one method is suitable for all subjects or all contexts. However, it is important for teachers to develop a repertoire of teaching and learning approaches to cater for the diverse nature of subjects and learners. Therefore, the selection of particular teaching methods primarily based on the subject that they taught. However, prominent institutes like the Harvard Business School follow the case study method, but the Stanford University and London School of Economics follow Socratic Method and project based methods respectively.

Various research studies found that the three methods have been very successfully used internationally in higher education to facilitate effective learning across a variety of subjects and learning contexts. McKeachie (1999) opined that cases are often actual descriptions of problem situations in the field in which the case is being used; sometimes, they are syntheses constructed to represent a particular principle or type of problem. Case method of teaching

immerses students into realistic business situations and that will help in developing their analytical and decision making skills (Gragg, 1953 and Erskine, Michiel, and Leenders, 1981). Cases provide the reality of managerial decision making – which includes incomplete information, time constraints, and conflicting goals – as students learn how to analyse business situations [The HBS Case Method, 2003].

Conversely, the Socratic Method of teaching is a shared dialogue between the teacher and the students in which both are responsible for pushing the dialogue through questioning. The "teacher," or leader of the dialogue, asks probing questions in an effort to expose the values and beliefs which frame and support the thoughts and statements of the participants in the inquiry (Rob 2003). Fundamentally, it is not a teaching method, in conventional sense, where the teacher is a bundle of knowledge and transferred to students when required. In this method, teacher is not a mentor, guide, or a trainer, instead he/she is a person to initiate the thought process of a student. "Every knowledge is already available within a person, it only needs to be brought to action." As the famous saying goes, "Watch your thoughts, they become your words and actions, watch your action, they become your habits, watch your habits, they become your character, watch your character, they become your destiny."

Project-based learning is generating a great deal of buzz in the world of education, and is often portrayed as an alternative to passive learning and rote memorization. It is a Business Situation given to a group to complete the task with optimum solutions and implementation. It is a type of group based experiential learning where the responsibility of achieving the target is allocated to each member of the team. Unlike the other classroom-bound styles of curriculum, experiential learning attempts to apply theories to real-world situations. This is not to say that all experiential learning occurs outside the classroom, but rather that its method is to use real experiences, even if those are examples or simulations used to educate business students. Unlike the lecture and discussion methods, which focus on theory, experiential learning examines these theories in a more practical context, encouraging students to learn by doing. Examples of experiential learning include team challenges, simulations, field work and extracurricular activities. The ability to work in a team is essential in today's workplace.

The present study reflects on the ever present educational question of surface and deep approaches to learning (Marton, 1975). Generative learning theory is introduced (Wittrock,

1974; 1990) as a way to reflect on how surface learning might be used to achieve deep learning. Our interest is not on psychological quantitative phenomenografic studies (Entwistle, 1981; Biggs and Collis, 1982) since the research interest is educational not psychological.

Wiske (1998), opined a good learning outcome depends basically on four pillars consisting of first organising a curriculum around generative topics that are central to the subject matter. Secondly clarify explicit learning goals, which in the course plans are called learning outcomes. These should be focused on fundamental ideas and questions in the discipline. Third, engage students in performances of learning that require them to extend, synthesize, and apply what they know. This is called instructional strategies. Fourth, measure students' learning outcomes by conducting ongoing assessments of their performances. The present study will reflect on these issues and examines the relationship between teaching methods and learning outcome.

#### 2. RESEARCH MOTIVATION

As a Teacher dealing with Post Graduate Management students, I always take concern for the purpose of education and the life's dream each of my student comes with. My interaction with these students for the last 27 years has given me an insight that there are three purposes for education, that is employability, entrepreneurship and enhanced life. The study analysis the influence of three basic teaching methods, viz. case study, Socratic Method and project based method and the effectiveness of learning are measured through Blooms taxonomy.

Every teacher sincerely wishes for his or her students to learn and apply what they have learned in the classroom to better their lives. This research is being conducted to determine the effectiveness of teaching and learning outcomes for students.

The way teachers offer subjects to students by employing specific approaches that correlate to the characteristics of pupils encountered is referred to as teaching method. Each pupil possesses unique traits, ranging from the extremely bright to the somewhat intelligent, as well as the inability to receive lessons rapidly. As a result, a teacher must be able to adapt the teaching style to the peculiarities of the students. Protégés (learners), aim, situation, facilities, and teachers are all aspects that influence the teaching approach. In terms of teaching methods, they should be able to transform the atmosphere of teaching interaction into one that is instructive or educative,

encouraging learners to engage in active learning, as well as foster and develop an interest in learning and increase learning spirit. This will improve learning outcomes and prolong the ongoing teaching processes (Hospitality et al., n.d.)

According to Djamarah (2010), a teaching approach is a plan for achieving the desired outcomes. The teacher will attain the goal of seamless instruction by using an exact method. When goals are set in order for pupils to learn specific skills, the techniques used must be adjusted.

#### **3. REVIEW OF LITERATURE**

The various literature reviewed comes under majorly into 4 categories

- Measuring learning outcomes especially the higher learning outcomes under Bloom's Taxonomy and how effective is our evaluation system.
- 2) What are the various Teaching and Learning methodologies used by the teachers of higher education to achieve these learning outcomes?
- To find out the effectiveness of the three prominent teaching methodologies, Socratic Method, Case Study Method, Project Based Learning and Any Other Teaching Methodologies for the higher learning outcomes.
- 4) Is there a combination of Teaching Methodologies used for better learning outcomes of the students?

Following is the gist of few of the key literature review done on the concept of Teaching Methodologies and their influence on the learning outcome of the students.

#### 1. Bloom's Taxonomy

Bloom's Taxonomy of learning domain has a role to play in understanding the 'Learning Effectiveness'. Dr. Benjamin Bloom created 'Bloom's Taxonomy' in 1956 in order to promote higher forms of thinking in education such as evaluation and analysis rather than just remembering facts and figures. Bloom's Taxonomy is a standardized categorization of learning objectives in an educational context. It is a set of three hierarchical model used to classify educational learning objectives into levels of complexity and specificity. The three lists cover the learning objectives into Cognitive, Affective and Sensory domains.

#### 2. William's taxonomy of divergent thinking and feeling

William speaks of eight skills divided into two groups of four, the cognitive and affective domains. Namely cognitive skills (fluency, flexibility, originality, and elaboration) and affective skills (risk taking, complexity, curiosity, imagination).

#### 3. Teaching Methods

The 'Teaching Method' comprises the principles and methods used by a teacher to enable students learning. The primary responsibility of a teacher is to engage the students in a learning atmosphere where understanding is more important than listening, knowledge is more important than opinions and practical application is more important than theories. Therefore, engaging students in activities of learning and understanding from teamwork brings the classroom effectively. (What Is Teaching? Journal of Curriculum Studies: Vol 3, No 1, n.d.)

#### **3.1 Lecturing**

traditionally Lecturing belongs to nomological teaching methods where the knowledge is transmitted from the teacher to students. Though this method is cost-effective, especially for a large group of students, it has its demerits. Due to its demerits of one-way communication and non-involvement of students make it is less interactive and has minimum learning. The success of this method depends on the teacher's knowledge, language, and ability to present. (Effective Teaching Methods - Google Books, n.d.)

#### 3.2 Demonstrating

Demonstrating is also known as the coaching style, Lecture-cum-demonstration is the process of teaching with examples. This style is also known as the experimental method using the lab or computers. The advantage of this method is the active participation of the students using instructional materials. Experimental learning is good for internalizing the subject matter. However, it may have the disadvantage of lack of interaction with individual students when a large number of students are present in the classroom.

#### **3.3 Collaboration**

Collaboration allows students to actively participate in the learning process because they talk to each other about the topic. This method helps students to show their skills like leadership, presentation, and listening skills. The demerits of this method are sometimes the students deviate from the topic and involve in arguments instead of constructive discussions. It would be important for teachers to provide students with instructions on how to collaborate.

#### 3.4 Classroom discussion

The most common type of collaborative method in a class is classroom discussion. It is a democratic process by which each student gets an opportunity to talk and involve in the discussion. A discussion taking place in a classroom can be either facilitated by a teacher or by a student. A discussion could also follow a presentation or a demonstration. Class discussions can enhance student understanding, add context to academic content, broaden student perspectives, highlight opposing viewpoints, reinforce knowledge, build confidence, and support community in learning. The classroom discussions can be used for identifying and clarifying the values of students. Different models or events can be presented in the classroom and based on those events discussions can be held. (Using Teaching Methods for Development Student Competencies | Usarov | International Journal of Progressive Sciences and Technologies, n.d.)

#### **3.5 Outbound training**

Teaching students with lecturing and activities is known as outbound training. This method is used more as a training method than a teaching method. Debriefing is a key term used in outbound training. The term "debriefing" refers to conversational sessions that revolve around the sharing and examining of information after a specific event has taken place. Depending on the situation, debriefing can serve a variety of purposes. It takes into consideration the experiences and facilitates reflection and feedback. The debriefing may involve feedback to the students or among the students. (Havnes & Prøitz, 2016)

#### **3.6 Spaced Learning**

To reinforce a particular lesson, a teacher will repeat the lesson multiple times, at 10-minute intervals. This is done to allow the brain to refresh, usually through physical activity or mindfulness techniques.

#### 3.7 Flipped Classroom

In this technique, students are asked to do the preliminary work of a particular lesson at home, such as watching a video tutorial or conducting an online search. The homework (traditionally done at home) is then completed in class to optimize the time and learning experience of the students.

#### 3.8 Case Study method

Case Studies are like stories. It is a representation of a business event to the classroom. McKeachie has explained in his book "McKeachie's Teaching Tips" while using a Case Study approach, the teachers have to explain students the methods and skills required for using it successfully. Initially it must start off with the everyday examples as cases so that the students learn the art of solving the cases from basics. (Wilbert McKeachie, Marilla Svinicki 2013). Better decision making happens because the students are not under pressure, not emotional and no time constraints. Case method of teaching immerses students into realistic business situations. Cases provide the reality of managerial decision making – which includes incomplete information, time constraints, and conflicting goals as students learn how to analyze business situations (Kunselman et al., n.d.) The case method packs more experience into each hour of learning than any other instructional approach. It stimulates students' thinking and encourages discussion. Not only is it the most relevant and practical way to learn managerial skills, but it's also exciting and fun.

#### 3.9 The Socratic method

The Socratic Method of teaching is a shared dialogue between the teacher and the students in which both are responsible for pushing the dialogue through questioning. The "teacher," or leader of the dialogue, asks probing questions to expose the values and beliefs which frame and support the thoughts and statements of the participants in the inquiry (Lam, 2011) Fundamentally, it is not a teaching method, in conventional sense, where the teacher is a bundle of knowledge and transferred to students when required. In this method, teacher is not a mentor, guide, or a trainer, instead he/she is a person to initiate the thought process of a student (The Stanford University 2020). "Every knowledge is already available within a person; it only needs to be brought to action." As the famous saying goes, "Watch your thoughts, they become your words and actions, watch your action, they become your habits, watch your habits, they become your character, watch your character, they become your destiny.

#### 3.10 Project-based learning - PBL

Project is a Business Situation given to a group to complete the task with optimum solutions and implementation. It is a type of group based experiential learning where the responsibility of achieving the target is allocated to each member of the team. Unlike the other classroom-bound styles of curriculum, experiential learning attempts to apply theories to real-world situations. This is not to say that all experiential learning occurs outside the classroom, but rather that its method is to use real experiences, even if those are examples or simulations used to educate business students. Unlike the lecture and discussion methods, which focus on theory, experiential learning examines these theories in a more practical context, encouraging students to learn by doing. Examples of experiential learning include team challenges, simulations, field work and extracurricular activities. The ability to work in a team is essential in today's workplace. When students do their project, they need to identify the objectives, finding the difficulties and arranging resources become important. Therefore, learning happens in multi-faced manner (Blumenfeld et al., n.d.)

#### 4. RESEARCH GAP

Sl. No	Literature Reviewed	Literature Type and Author/s with year of Publishing	The gist of Points gained	Research Gap	Linkage to own research
1	"Effective	A Book	This book explains	Socratic method,	Various
	Teaching	written by the	about the various	Case Method and	Teaching
	Methods" A	Author	teaching methods	Project based	methods are
	Book written	Garry D.	which can be effective	learning are not	explained with
	based on	Borrich, 2017,	by understanding the	mentioned	major learning
	research-based	Pearson	students' background	specifically for	outcomes by
	practice. Ch.1-	Publication.	and learning style.	instructional	the students.
	The effective	(Saleh, n.d.)	Type 1: Facts, rules	strategies.	
	teacher, Ch. 2		and action sequences.		
	Understanding		Type 2: Concepts,		
	your students,		patterns and		
	Ch. 9 and 10 –		relationships.		
	Teaching				
	Strategies.				
2	Survey of 12	A Research	Twelve potential	Though learning	The learning
	strategies to	paper written	sources of evidence to	outcome is	outcome is
	measure	by the Author	measure teaching	measured in this	measured by
	teaching	Ronald A.	effectiveness are	paper, Teaching	360 degrees of
	effectiveness	Berk, John	critically reviewed in	methods are not	evaluation.
		Hopkins	this paper like student	explained and	
		University,	ratings, peer ratings,	also learning	
		USA (The	self-evaluation,	outcomes	
		Journal of	alumni ratings etc.	measured not	
		Economic		based on Bloom's	
		Education: Vol		Taxonomy.	
		28, <i>No</i> 2, n.d.)			

3	Aligning	A research	The teaching and	This paper shows	Experience
	Blooms	article	Learning process has	the influence of	based teaching
	Taxonomy	published by	equally involved in	teaching method	and its impact
	with	the Authors	Bloom's Taxonomy	on learning	on learning
	scaffolding	Dr. Tanya	and this paper	outcome, but does	outcome is
	collaborative	Herring and	captured the evidence-	not specify the	mentioned.
	teaching to	Omotalani	based practitioners	teaching method	mentioned.
	U U		-	e	
	improve	Somoye, July,	teaching experiences	used.	
	learner	2019	and illustrates how to		
	outcomes		apply andragogic		
			principles to adult		
			learners.		
4	Bloom's	A research	The examination is	This paper	The
	Taxonomy and	article	treated to be the most	examined the	measurement
	Rules-Based	published by	effective measure of	effectiveness of	of learning
	Question	the Authors T.	learning outcomes.	learning outcomes	outcome using
	Analysis	G. S Kumara,	This paper examined	using	examination
	Approach for	A. Brahmana	the effectiveness of	examination.	process.
	Measuring the	and Incheon	the question papers	However, it is not	
	Quality of	Paik, July,	used to measure the	mentioning the	
	Examination	2019	different levels of	teaching method.	
	papers		cognitive learning that		
			are classified as high		
			order questions,		
			intermediate order		
			questions, and lower		
			order questions.		
5	Teaching in	A research	Successful medical	This paper talks	This paper
	the medical	paper written	teaching also requires	about the teaching	shows the
	setting:	by the Authors	that teachers are	methods and	different
	balancing	Lisa Vaughn		learning outcome.	teaching styles
	- manening	_ibu ; uugiiii		sucome.	sequenting segres

	taa ahir a st 1	and Derver 1	alala 40 a 1 1	Hamara	and leaves
	teaching styles,	and Raymond	able to address	However, it	and learning
	learning styles	Baker,	learners' needs and	explains about	styles.
	and teaching	Children's	understand the	medical teaching	Teaching
	methods	Hospital, OH,	variations in learners'	and learning	methods
		USA.	styles and approaches.	outcome based on	depend on the
			If teachers use a	students' learning	ability of the
			variety of teaching	style. Various	teacher.
			methods and styles,	teaching methods	
			learners are exposed	are not explored	
			to both familiar and	and learning	
			unfamiliar ways of	outcomes	
			learning that provide	measured not	
			both comfort and	based on Bloom's	
			tension during the	Taxonomy.	
			process, ultimately		
			giving		
			learners' multiple		
			ways to excel.		
6	Innovative	A research	In this paper, an	The use of	Innovating
	methods of	paper written	evaluation is made	innovative	teaching
	teaching	by the Authors	between the	methods in	methods and
		Dr.	traditional methods of	educational	its impact on
		Damodharan	teaching as well as	institutions has	the
		V. S and Mr.	multimedia teaching	the potential not	effectiveness
		Rangarajan V.	and suggests other	only to improve	of imparting
			useful teaching	education, but	knowledge is
			methods that can be	also to empower	explained.
			attempted in	people. No	
			imparting knowledge	mention about the	
			to the students.	specific teaching	

				methods and the	
				learning outcomes	
7	Critical	A research	This paper explains	Though it	Teaching and
	thinking in the	article written	the concept of	explains the	learning
	management	by	classroom	learning outcome	outcome in the
	of classroom:	Athanassiou N,	management and	based on Bloom's	classroom is
	Blooms	Mcnett J and	students learning	Taxonomy, it	mentioned.
	taxonomy as a	Harvey C.	based on Blooms	doesn't say about	
	learning tool.	Published in	taxonomy.	the teaching	
		Journal of		methods and its	
		Management		influence on	
		Education		Learning	
		(2003)		outcome.	
		(Athanassiou			
		et al., 2003)			
8	A case study	A research	This article explains	Though this paper	This paper
	approach for	article written	about the Case study	explains the case	mention the
	evaluation of	by Neeraj S.	method evaluating the	study method and	case study
	Employee	Borate, Gopala	effectiveness of the	evaluation, this	method of
	Training	Krishna and	continuous quality	only mention the	teaching/traini
	effectiveness	Sanjay L.	improvement.	continuous	ng and
	and	Borate in 2014		quality of the	evaluate the
	Development			training, but does	outcome as
	program			not say about	continuous
				Learning	quality.
				outcome.	
9	Teaching with	A research	This articles explains	This paper though	This research
	Case Studies,	article	in detail about the use	discusses about	article is
	the research	published in	and type of Case	the case study and	closely
	article	Stanford	Studies. This articles	the learning	connected with
	explaining the	University	give different type of	outcomes, it does	this study

	tupos and	News Letter on	aggag writing and	not mention on	because it
	types and		cases, writing and		
	process of	Teaching.	using of cases, how to	how this method	studied the
	using case		prepare lectures using	give outcome	type of cases
	studies in the		case study etc.	based on Blooms	and learning
	classroom.			Taxonomy.	outcomes.
10	Teaching	Journal article	The article studies the	The methods	Shows the
	Methods and	(Munyaradzi G	differential	tested are	relevance of
	Students'	Ganyaupfu E)	effectiveness between	methods based on	teacher-student
	Academic		three teaching	student and	interactive
	Performance		methods:	teacher	methods and
			the teacher-student	interactions and	hence all the
			interactive method,	do not evaluate	methods that
			the student-centered	specific teaching	fall under this
			method, and the	methods for a	category like
			teacher-centered	deeper	the Socratic
			method.	understanding of	Method.
				learning outcomes	
				and effectiveness.	
11	Use of	Research	The article studies the	The research	Shows how
	teaching	Article	perceived	article studies the	traditional
	methods	(https://doi.org	effectiveness of	perceived	lectures can be
	within the	/10.3109/0142	different teaching	effectiveness of	enhanced to
	lecture format	159920904401	methods used within	the traditional	improve
	JENNIFER A.	0)	the lecture format.	lecture method	learning
	BUTLER,		Results showed that	and the slight	outcomes.
	Dorset House		the traditional lecture	increase in	
	School of		method was perceived	effectiveness	
	Occupational		as the least effective	when combined	
	Therapy, 58		method yet the	with other	
	London Road,		implementation of	methods, whereas	
			teaching tools	it does not include	

	Headington,		alongside the lecture	a comparison of	
	Oxford		was seen to improve	various teaching	
			the effectiveness of	methods and the	
			the original didactic	most effective	
			teaching method.	method to be	
				implemented.	
12	Effective	Journal article	This study found that	The information	Shows
	Teaching	(https://www.n	a mixed method that	collected is	teachers'
	Methods in	cbi.nlm.nih.go	combines student- and	teacher-oriented	ability to
	Higher	v/pmc/articles/	teacher-centered	and does not	implement a
	Education:	PMC5065908)	instruction with	include data	mixed method
	Requirements		educational planning	collected from	of teaching,
	and Barriers		and prior preparedness	students.	educational
	Nahid shirani		is the most effective		planning and
			teaching strategy.		previous
					readiness.

**5. CONCEPTUAL FRAMEWORK** 

#### **Conceptual Framework of the Thesis**



#### 6. RESEARCH OBJECTIVES

- i. To find out the impact of Socratic teaching method for learning outcomes like analytical ability, evaluation and creativity with control group of post graduate management students in Bengaluru.
- To find out the impact of Case study teaching method for learning outcomes like analytical ability, evaluation and creativity with control group of post graduate management students in Bengaluru.
- iii. To find out the impact of Problem-based teaching method for learning outcomes like analytical ability, evaluation and creativity with control group of post graduate management students in Bengaluru.
- To find out the impact of Any Other Teaching method for learning outcomes like analytical ability, evaluation and creativity with control group of post graduate management students in Bengaluru.
- v. To find out the relationship between Socratic teaching method and Case study teaching method.
- vi. To find out the relationship between Socratic teaching method and Problem based teaching method.
- vii. To find out the relationship between Case study teaching method Problem based teaching method.
- viii. To find out the relationship of number of respondents with different courses and learning outcomes.
  - ix. To find out the relationship of number of respondents with different specialization and learning outcomes.
  - x. To find out the relationship of number of respondents with age distribution and learning outcomes.

#### 7. RESEARCH HYPOTHESIS

H<sub>0</sub>1 There is no significant influence of Socratic teaching method on the analytical ability of the of post graduate management students.

H<sub>0</sub>2 There is no significant influence of Socratic teaching method on the evaluation ability of the of post graduate management students

H<sub>0</sub>3 There is no significant influence of Socratic teaching method on the creativity of the post graduate management students

H<sub>0</sub>4 There is no significant influence of Case Study method on the analytical ability of the post graduate management students

 $H_05$  There is no significant influence of Case Study method on the evaluation ability of the post graduate management students

H<sub>0</sub>6 There is no significant influence of Case Study method on the creativity of the post graduate management students

H<sub>0</sub>7 There is no significant influence of Project Based Learning method on the analytical ability of the post graduate management students

H<sub>0</sub>8 There is no significant influence of Project Based Learning method on the evaluation ability of the post graduate management students

H<sub>0</sub>9 There is no significant influence of Project Based Learning method on creativity of the post graduate management students

H<sub>0</sub>10 There is no significant influence of Any Other Teaching method on the analytical ability of the post graduate management students

H<sub>0</sub>11 There is no significant influence of Any Other Teaching method on the evaluation ability of the post graduate management students

H<sub>0</sub>12 There is no significant influence of Any Other Teaching method on the creativity of the post graduate management students

The researcher mainly focusses on three dimensions in the questionnaire based on teachers teaching methods that is Socratic Method, Case Study Method, Project Based Learning and Any Other Teaching Method.

#### 8. RESEARCH METHODOLOGY

#### 8.1 Sample Design

The research design in this study was a true experimental design. Hence two equivalent groups namely one experimental and control groups are involved in this study. The experimental group was taught by Socrates, Case study and Project based teaching method.

The investigator constructed and administered above teaching method to the 397 post graduate management students in autonomous and affiliated institutes.

Step 3: Identifying the students is primarily based on their performance. But for teachers, we adopt a technique on the basis of the predominant teaching methods that they use to deliver the lecture.

Sample Size =  $(0.5 \times (1-0.5)) / ((0.05/1.96) \text{ Squared})$ 

Sample Size = 0.25 / ((0.02551...) Squared)

Sample Size = 0.25 / 0.00065077...

Sample Size = 384.16

True Sample =  $384.16x \ 23200/384.16 + (23200 - 1)$ 

True Sample = 8912512/23583.16

True Sample = 377.918

Sample Design for the study				
Institutes Number of sample				
Autonomous institutes		Students	Teachers	
1	Christ Institute of Management	67	10	
2	XIME Bengaluru	43	10	
3	Kristu Jayanti Institute of Management	58	10	
4	Amity B School	46	10	
Af	filiated institutes			
5	PES Institute of Management	38	10	
6	M S Ramaiah Institute of Management	37	10	

#### Table showing the sample design for the study

7	Jain University	45	10
8	T. John College	63	10
	Total Sample	397	80

#### 8.2 The logic for the sample selection

The sample size 397 has been arrived by using the formula to get stratified sampling. There are four affiliated Institutes or colleges and four autonomous institutions selected for the study. The reason being Teaching methodologies depend on the curriculum and evaluation patterns. Affiliated colleges have syllabus given from the University including the evaluation criteria, whereas the autonomous institutes create their own curriculum and pattern of evaluation like continuous evaluation. Why these institutes and colleges are selected? These colleges and institutes are Institutions of high ranking. We have taken colleges of A grade or A+ grade as per all India ranking of Institutions. The advantages for high ranking institutions are the faculty member's freedom to choose their own teaching method depends on the effectiveness.

#### 8.3 The Research Flow Chart



#### 9. RESEARCH DATA ANALYSIS

The statistical analysis done for this research is Factor Analysis, ANOVA, t-test, Hypothesis testing and the Descriptive statistical analysis. From all these analysis, it is found that the any teaching method can bring learning outcomes measured through Bloom's Taxonomy. There are three levels of learning outcomes, Cognitive, Affective and Psychomotor. Out of these learning outcomes, what is possible to measure is the Cognitive Learning. Cognitive learning is learning through your brains or intelligent. There are 6 levels of Cognitive learning they are 1. Memorizing, 2. Understanding, 3. Application, 4. Analysis, 5. Evaluation, and 6. Creativity. Usually the first three learning outcomes are possible by any teaching methods. Students, generally learn these first three outcomes starting from their school studies.

This research tries to find out the possibility higher learning outcomes, Analysis, Evaluation, and Creativity through the teaching methods Socratic Method, Case Study Method, Project Based Learning and Any Other Teaching Method. It is found that the ability to analyse is best possible by Socratic Method (SM), the ability to evaluate is best possible by Case Study Method (CM) and the ability of Creativity is best possible by Project Based Learning (PBL)

In all these analysis, it is found that the any teaching method can bring learning outcomes measured through Bloom's Taxonomy. There are three levels of learning outcomes, Cognitive, Affective and Psychomotor. Out of these learning outcomes, what is possible to measure is the Cognitive Learning. Cognitive learning is learning through your brains or intelligent. There are 6 levels of Cognitive learning they are 1. Memorizing, 2. Understanding, 3. Application, 4. Analysis, 5. Evaluation, and 6. Creativity. Usually the first three learning outcomes are possible by any teaching methods. Students, generally learn these first three outcomes starting from their school studies.

The descriptive statistical analysis, the ANOVA test and the regression analysis shows that there is a positive correlation between the dependant variables like analytical ability, evaluation and the creativity and the independent variables like Socratic Teaching Method, Case Study Method and Project Based Learning. These positive correlation is more than 0.500 in majority of the cases of these three methods, however, it is less than 0.500 in other teaching methods.

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Graduation	Number of students	%
B.Com	76	18
B.E/B.Tech	41	10
BBA/BBM	204	53
BA	21	5
B.Sc	27	6
LLB	13	3
Any other		
Degree	15	5
	397	100

# 9.1 Factor analysis – Socratic method

## Table: KMO and Bartlett's Test

Kaiser-Meyer-Olkin I Adequacy.	.552	
Bartlett's Test of	Approx. Chi-Square	886.335
Sphericity	df	129
	Sig.	.000

Source: As per the Researcher's Analysis

Variable	Description	Values as per SPSS Output	Components
V8	Do you agree that the activity based classes are motivated by the questions from the teacher and students?	.586	
V11	Do you think questioning drive your thoughts to deal with complexity and breaking into components for finding solutions?	.966	Application and Analytical Ability
V12	Do you agree teachers' questions forces you to find answers of what, when, who, where, why and how?	.966	

Variable	Description	Components
V1	Does Socratic Method exhibit memory of	
	previously learned material by recalling	
	fundamental facts, terms, basic concepts and	
	answers about the selection?	Memorizing (C1)
V2	Does Socratic Method demonstrate the recollection	
	of facts and ideas by organizing, comparing,	
	translating, interpreting, giving descriptors and	
	stating main ideas?	
V3	Are you able to recollect the knowledge you gained	
	from school studies by listening to your teachers'	
	questions?	
V4	Does Socratic Method give you the understanding	
	of facts, concepts and theories?	
V5	Do you agree that you understand the lessons better	Understanding (C2)
	by listening to right questions and doing it	
	practically?	
V6	Do you agree that the quality questions by the	
	teachers make you understand the facts and figures	
	connected together to form information?	
V7	Do you think right questions generate right	
	thoughts, right words and right actions?	
V8	Do you agree that the activity based classes are	Application (C3)
	motivated by the questions from the teacher and	
	students?	
V9	Does Socratic Method create positive attitude	
	towards learning, developing skills and applying in	
	live situations?	
		l

V10	Do you agree questions with interpretation organize	
	the way in you for analysing the concepts, theories	
	and problems?	
V11	Do you think questioning drive your thoughts to	Analysis (C4)
	deal with complexity and breaking into components	
	for finding solutions?	
V12	Do you agree teachers' questions forces you to find	-
	answers of what, when, who, where, why and how?	
V13	Do you agree that questions define tasks, express	
	problems and initiate solutions?	
V14	Do you agree that right questions improve curiosity	
	to learn better by evaluating the alternative Evaluation (C5	
	solutions?	
V15	Do you agree that the right questioning by teachers	-
	make you able to make better decision making	
	power?	
V16	Does Socratic Method make your creativity in	
	developing solutions and learning by self?	
V17	Do you agree that quality of the questions students	Creativity (C6)
	ask in the class determines the quality of the	
	thinking as well as learning?	
V18	Do you agree that the questions by the teachers	
	make the students able to create their own models?	
·		I

# List of variables and components for Socratic Method

Variable	Description	Values as per SPSS Output	Components
V10	Do you agree questions with		
	interpretation organize the way in	.799	

	you for analysing the concepts, theories and problems?		Analysis and Evaluation
V4	Does Socratic Method give you the understanding of facts, concepts and theories?	.611	
V15	Do you agree that the right questioning by teachers make you able to make better decision making power?	.591	

# **Project Based Learning - List of variables and components**

Variable	Description	Values as per SPSS Output	Components
V9	Do you agree that by solving		
	Project Based teaching in the class	.735	
	the students will be able to apply		
	formulae and models for arriving		
	at optimum solutions?		Application and
V7	Do you agree that the Project		Evaluation
	Based Learning is effectively used	.721	
	in Problem solving and Decision		
	making?		
V13	Do you agree that Project based		
	method of teaching immerses the	.624	
	students into realistic business		
	situations and able to draw		
	connections?		

Source: As per Researcher's Analysis

#### **MBA/PGDM Specialization of the courses**

Specialization	Number of students	%
Marketing	117	30
Finance	147	36

HRM	79	20
Production	40	10
International Business	14	4
	397	100

Source: Primary Data

Teaching	Methodology	used for	Economics
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Frequency	Socratic Method	Case Method	Project Based Method	Any other method
Never Used	3	10	35	197
Rarely used	7	20	30	50
Sometimes used	75	95	50	80
Usually used	192	80	95	30
Used in every class	120	192	187	40
Total	397	397	397	397

Source: Primary Data

## **Teaching Methodology for Teaching International Business**

Frequency	Socratic	Case	Project Based	Any other
	Method	Method	Method	method
Never Used	4	10	38	272
Rarely used	7	22	23	41
Sometimes used	89	170	88	60
Usually used	75	67	70	12
Used in every class	225	131	181	15
Total	397	397	397	397

Source: Primary Data

		Standard		<i>P</i> -	Lower	Upper
Variables	Coefficients	Error	t Stat	value	95%	95%
Socratic						
Method	66.9368	5.1017	13.1204	0.0000	56.9069	76.9667
Project						
based						
method	-0.0576	0.0417	-1.3818	0.1678	-0.1396	0.0244
Case						
Method	0.0697	0.0603	1.1553	0.2487	-0.0489	0.1882
Any						
Other						
Method	-0.0054	0.0493	-0.1101	0.9124	-0.1023	0.0915

**Statistical Analysis for Teaching Methods** 

Source: As per Calculation

# **9.2 Influence of Socratic Method teaching pedagogy on Higher Levels of learning outcome of the students**

This section explains the impact of Socratic method on the various levels of learning outcomes according to Bloom's Taxonomy. The Cognitive learning outcomes are 1. Memorizing, 2. Understanding, 3. Application, 4. Analytical Ability, 5. Evaluation, and 6. Creativity. Out of these levels, Memorizing, Understanding, and Application are considered to be the lower levels and Analytical ability, Evaluation and Creativity are the higher learning outcomes. Though the post-graduate students of management understand the level of higher learning outcomes, they are not able to draw line between the differences in higher learning outcomes.

#### Analytical ability through Socratic Method Teaching Pedagogy

The first variable tested in this case is the analytical ability of the students through one-way ANOVA test to find out the Socratic questioning and teaching method will give the ability or not. There are sixteen predictor variables identified and considered on which the data collected from the respondents to test this are the following.

**ANOVA**<sup>b</sup>

Mod	lel	Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1.830	15	.122	1.477	.130 <sup>a</sup>
	Residual	7.514	91	.083		
	Total	9.344	106			

a. Predictors: (Constant), V16, V15, V12, V4, V9, V5, V8, V7, V13, V10, V14, V1, V2, V3, V6

b. Dependent Variable: V17

Source: SPSS Output

# ANOVA output for Evaluation through Socratic Method

Мос	lel	Sum of Squares	df	Mean Square	F	Sig.
1	Regression	29.544	15	1.970	38.000	.000 <sup>a</sup>
	Residual	4.717	91	.052		
	Total	34.261	106			

a. Predictors: (Constant), V16, V15, V12, V4, V9, V5, V8, V7, V13, V10, V14, V1, V2, V3, V6

b. Dependent Variable: V17

### ANOVA output for Creativity through Socratic Method Model Summary<sup>b</sup>

				Std. Error	Error Change Statistics					
		R	Adjusted	of the	R Square	F			Sig. F	Durbin-
Model	R	Square	R Square	Estimate	Change	Change	df1	df2	Change	Watson
1	.871ª	.759	.720	.17038	.759	19.155	15	91	.000	1.831

a. Predictors: (Constant), V16, V15, V12, V4, V9, V5, V8, V7, V13, V10, V14, V1, V2, V3, V6

b. Dependent Variable: V17

**ANOVA**<sup>b</sup>

Mod	lel	Sum of Squares	df	Mean Square	F	Sig.
1	Regression	8.341	15	.556	19.155	$.000^{a}$
	Residual	2.642	91	.029		
	Total	10.982	106			

a. Predictors: (Constant), V16, V15, V12, V4, V9, V5, V8, V7, V13, V10, V14, V1, V2, V3, V6

b. Dependent Variable: V17

#### ANOVA output for Evaluation through Case Method

	ANOVA							
Mod	lel	Sum of Squares	df	Mean Square	F	Sig.		
1	Regression	31.632	16	1.977	3.135E5	.000 <sup>a</sup>		
	Residual	.002	374	.000				
	Total	31.635	390					

#### **ANOVA**<sup>b</sup>

a. Predictors: (Constant), V18, V10, V17, V15, V5, V1, V2, V4, V12, V3, V6, V11, V9, V13, V8, V14

b. Dependent Variable: V19

#### ANOVA output for Analytical Ability through Project Based Learning

	ANOVA <sup>b</sup>							
Moo	lel	Sum of Squares	df	Mean Square	F	Sig.		
1	Regression	44.118	17	2.595	3.443E5	.000ª		
	Residual	.003	378	.000				
	Total	44.121	395					

a. Predictors: (Constant), V17, V2, V1, V4, V12, V10, V13, V16, V14, V9, V3, V15, V11, V6, V8, V5, V7

b. Dependent Variable: V18 Source: SPSS Output

#### ANOVA output for Evaluation through Any Other Teaching Method

ANO	VA <sup>b</sup>
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Mo	del	Sum of Squares	df	Mean Square	F	Sig.
1	Regression	55.292	18	3.072	3.873E5	.000 <sup>a</sup>
	Residual	.003	378	.000		
	Total	55.295	396			

a. Predictors: (Constant), V18, V3, V12, V11, V4, V1, V8, V13, V6, V16, V5, V10, V2, V14, V17, V7, V15, V9

b. Dependent Variable: V19

# 9.3 Descriptive table showing the learning outcome 'Analytical Ability' through Project Based Learning and Case Study Method of Teaching

Analytical	Ability	Analytical Ability		
Project Based	Learning	CASE METHOD		
Colum	nl	Colum	n1	
Mean	3.770780856	Mean	3.666666667	
Standard Error	0.016798441	Standard Error	0.011889152	
Median	3.666666667	Median	3.666666667	
Mode	3.666666667	Mode	3.666666667	
Standard		Standard		
Deviation	0.334706566	Deviation	0.236889685	
Sample Variance	0.112028485	Sample Variance	0.056116723	
	-			
Kurtosis	0.177134102	Kurtosis	-0.04772356	
~1		~ 1	-	
Skewness	0.305284144	Skewness	0.339419858	
Range	1.666666667	Range	1	
Minimum	3	Minimum	3	
Maximum	4.666666667	Maximum	4	
Sum	1497	Sum	1455.666667	
Count	397	Count	397	

Source: Table prepared for this study

# Descriptive Statistical table showing the learning outcome 'Analytical Ability' through Socratic Method and Any Other Teaching Method.

Analytical	Ability	Analytical Ability		
SOCRATIC N	<b>METHOD</b>	ANY OTHER METHOD		
Column1		Column1		
Mean	3.892107473	Mean	3.505457599	
Standard Error	0.022971883	Standard Error	0.015482023	
Median	4	Median	3.666666667	
Mode	4	Mode	3.3333333333	
Standard		Standard		
Deviation	0.457711525	Deviation	0.308477115	
Sample Variance	0.20949984	Sample Variance	0.09515813	
	-		-	
Kurtosis	0.340149332	Kurtosis	0.841420714	
Skewness	0.531436599	Skewness	0.009495128	
Range	2	Range	1	
Minimum	3	Minimum	3	
Maximum	5	Maximum	4	
Sum	1545.166667	Sum	1391.666667	
Count	397	Count	397	

Source: Table prepared for this study through Excel Sheet

**Descriptive Statistical table showing Mean Score of the learning outcome** 'Analytical Ability' through Socratic Method, Case Study Method, Project Based Learning and Any Other Teaching Method.

Teaching Method	Mean Score	Teaching Method	Mean Score
Socratic Method	3.892107473	Project Based Teaching and Learning	3.770780856
Case Study Method	3.666666667	Any Other Teaching Method	3.505457599

Source: Table prepared for this research from Excel sheet

#### Descriptive Statistical table showing Mean Score of the learning outcome 'Evaluation'

through Socratic Method, Case Study Method, Project Based Learning and Any Other Teaching

#### Method.

Teaching Method	Mean Score	Teaching Method	Mean Score
Socratic Method	3.68625	Project Based Teaching and Learning	3.79833333
Case Study Method	3.81083333	Any Other Teaching Method	3.4075

Source: Table prepared for this research from Excel sheet

#### Table showing learning outcome 'creativity' through different teaching methods

Teaching Method	Mean Score	Teaching Method	Mean Score
Socratic Method	3.7707809	Project Based Teaching and Learning	3.8950462
Case Study Method	3.5054576	Any Other Teaching Method	2.97397145

Source: Table prepared for this research from Excel sheet

#### Teaching Methodology and the Cognitive Learning Outcome

The descriptive analysis done for the data collected from 397 respondents, it can be concluded the following results.

S N	TEACHING	LEARNING	LEARNING	LEARNING
	METHODOLOGY	OUTCOME	OUTCOME	OUTCOME
		RANK 1	RANK 2	RANK 3
1	Socratic Method	Analysis	Creativity	Evaluation
2	Case Study Method	Evaluation	Analysis	Creativity

3	Project Based Learning	Creativity	Evaluation	Analysis
4	Any Other Teaching	Memory	Understanding	Application
	Method			

Source: Table prepared for this research from Excel sheet

#### 9.4 Regression Analysis of Case Study Method for the learning outcome Analytical Ability

Coefficients							
	Unstandardize	d Coefficients	Standardized Coefficients				
Model	В	Std. Error	Beta	t	Sig.		
1 (Constant)	003	.005		650	.516		
V1	.000	.000	.000	-1.708	.088		
V2	.000	.000	.000	778	.437		
V3	.000	.000	.000	883	.378		
V4	-1.808E-5	.000	.000	090	.928		
V5	-4.909E-6	.000	.000	020	.984		
V6	.000	.000	.001	.939	.348		
V8	.000	.000	001	-1.470	.142		
V9	.000	.000	002	-1.906	.057		
V10	.335	.000	.689	1.150E3	.000		
V11	.334	.000	.712	1.203E3	.000		
V12	.334	.000	.375	676.784	.000		
V13	.000	.000	.001	1.332	.184		
V14	.000	.000	002	-1.754	.080		
V15	.000	.000	.001	1.602	.110		
V17	4.765E-5	.000	.000	.262	.793		
V18	-2.083E-5	.000	.000	085	.933		

Coefficients

a. Dependent Variable: V19

Source: SPSS output

#### Regression Analysis of Project Based Method for the learning outcome Analytical Ability

Coefficients						
_		Unstandardize	d Coefficients	Standardized Coefficients		
Model		В	Std. Error	Beta	t	Sig.
1 (Cor	istant)	002	.004		550	.582
V1		.000	.000	.000	667	.505
V2		9.616E-6	.000	.000	.049	.961
V3		.000	.000	.001	1.446	.149
V4		.000	.000	.000	-1.767	.078
V5		.001	.000	.002	3.149	.002
V6		.000	.000	.000	598	.550
V7		.000	.000	.000	.851	.395
V8		.000	.000	.001	1.215	.225
V9		.333	.000	.592	1.219E3	.000
V10		.333	.000	.665	1.431E3	.000
V11		.333	.000	.608	1.305E3	.000
V12		.000	.000	.000	.547	.585
V13		.000	.000	.001	1.353	.177
V14		2.977E-5	.000	.000	.134	.893
V15		.000	.000	.001	1.856	.064
V16		.000	.000	.000	737	.462
V17		.000	.000	.000	-1.522	.129

Coefficients

Dependent Variable: V18 Source: SPSS output

#### 9.5 Summary of Analysis

The statistical analysis done for this research is Factor Analysis, ANOVA, t-test, Hypothesis testing and the Descriptive statistical analysis. From all these analysis, it is found that the any teaching method can bring learning outcomes measured through Bloom's Taxonomy. There are three levels of learning outcomes, Cognitive, Affective and Psychomotor. Out of these learning outcomes, what is possible to measure is the Cognitive Learning. Cognitive learning is learning through your brains or intelligent. There are 6 levels of Cognitive learning they are 1.

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This research tries to find out the possibility higher learning outcomes, Analysis, Evaluation, and Creativity through the teaching methods Socratic Method, Case Study Method, Project Based Learning and Any Other Teaching Method. It is found that the ability to analyse is best possible by Socratic Method (SM), the ability to evaluate is best possible by Case Study Method (CM) and the ability of Creativity is best possible by Project Based Learning (PBL)

In all these analysis, it is found that the any teaching method can bring learning outcomes measured through Bloom's Taxonomy. There are three levels of learning outcomes, Cognitive, Affective and Psychomotor. Out of these learning outcomes, what is possible to measure is the Cognitive Learning. Cognitive learning is learning through your brains or intelligent. There are 6 levels of Cognitive learning they are 1. Memorizing, 2. Understanding, 3. Application, 4. Analysis, 5. Evaluation, and 6. Creativity. Usually the first three learning outcomes are possible by any teaching methods. Students, generally learn these first three outcomes starting from their school studies.

The descriptive statistical analysis, the ANOVA test and the regression analysis shows that there is a positive correlation between the dependant variables like analytical ability, evaluation and the creativity and the independent variables like Socratic Teaching Method, Case Study Method and Project Based Learning. These positive correlation is more than 0.500 in majority of the cases of these three methods, however, it is less than 0.500 in other teaching methods.

#### **10. MAJOR FINDINGS AND RESULTS**

This research has followed the major analytical tools like Factor Analysis, ANOVA, t-test, Correlation and regression analysis. Major objectives of the study like the Teaching Methodologies and their impact on the learning outcomes

Factor Analysis shows that Socratic Method of Teaching have the learning outcome of Recollecting facts, understanding theories, Application of formulae and models, Analysing the problems, evaluating concepts and models and Ability to create new models, ideas and products, however, more prominently with evaluating concepts, ideas and models.

Factor Analysis shows that Case study method of Teaching give the result of Memorizing, understanding theories, Application of formulae and models, Analysing the problems, evaluating concepts and models and Ability to create new models, ideas and products, however, more prominently with the analytical ability of the students.

Factor Analysis shows that Project Based Teaching and Learning give the result of Memorizing, understanding theories, Application of formulae and models, Analysing the problems, evaluating concepts and models and Ability to create new models, ideas and products, however, more prominently with creativity.

Hypothesis test using ANOVA shows that Socratic Method does not influence the learning outcome Analytical ability where as it influences the evaluation ability of the students.

Hypothesis test using ANOVA shows that Socratic Method of teaching influences the creativity of the students.

Hypothesis test using ANOVA shows that Case Study Method of Teaching influences the learning outcome Analytical ability and also it influences the evaluation ability of the students.

Hypothesis test using ANOVA shows that Case Study method of teaching initiate the student's ability to create their own models and ideas.

Hypothesis test using ANOVA shows that Project Based Teaching and Learning will influence the learning outcome Analytical ability.

Project Based Study method of teaching initiate the student's ability to evaluate and clarify the concepts and models.

Project Based Learning method of teaching initiate the student's ability to create their own models and ideas.

Any other Teaching method has more influence on the learning outcomes memorizing, understanding, and application.

Hypothesis test using ANOVA shows that Any Teaching Method influences the learning outcome Analytical ability.
Hypothesis test using ANOVA shows that Any method of teaching initiate the student's ability to create their own models and ideas.

# **11. Teachers' Interview Result Analysis**

The primary data collected for this research is of two types 1) Students' response collected through questionnaire and 2) Teachers' response collected through personal interview. The important questions asked to the teachers and information tabulated were the following.

Number of years of Teaching Experience	Socratic Method	Case Study Method	Project Based Learning	Any Other Teaching method	Total
Less than 1 year	0	1	0	3	4
1 to 2 years	2	8	3	4	17
2 to 5 years	7	11	6	3	27
5 to 10 years	9	12	7	1	29
10 years and above	1	1	1	0	3
Total	19	33	17	11	80

Table 4.15.1 Teaching Faculty members' experience and use of teaching methods

Table 4.15.1 showing Teaching Faculty members' experience and use of teaching methods clearly explains that the teachers having experience use the methods like Socratic method, Case Study method, and Project Based learning whereas the teachers having less experience or no experience are using any other teaching method. Majority of the teachers use Case Study Method for teaching their subject and secondly use the Socratic Method.

Table 4.15.3 Teaching Faculty members' responds on Learning Outcomes

Teaching Method	Memory	Understanding	Application	Analysis	Evaluation	Creativity
Socratic Method	17	20	8	37	8	12

Case Study Method	12	9	36	29	38	28
Project Based Learning	23	21	26	9	32	31
Any Other Teaching method	28	30	10	5	2	9
Total	80	80	80	80	80	80

Figure 4.15.4 Teaching Faculty members' responds on Learning Outcomes



Table 4.15.3 showing Teaching Faculty members' responds on Learning Outcomes describes 6 stages of cognitive learning outcomes. The lower level of learning outcomes like Memory, Understanding, and application are achieved more by any other teaching method, whereas the learning outcomes like analysis, evaluation, and creativity are achieved by the teaching methods like Case Study method, Socratic Method and Project Based Learning. Teaching staff members are of the opinion that out of the higher learning outcomes like analysis is more achieved by Socratic Method, and evaluation is more influenced by Case Study method. In case of creativity, it is understood that innovative ideas and practices are more achieved by the Project Based Teaching and Learning Process.

12. COMPARISON OF THE RESEARCH FINDINGS WITH THE AVAILABLE LITERATURE

Ν	Hypothesis	Findings from	Research findings	Remarks on deviation
		Literature		
1	There is no	Socratic Method, an	This research has sought	Students' goal
	significant	approach to teaching	to find that the Socratic	achievement is possible
	influence of	[Haris, Senad, 2016]	Method of Teaching	with a combination of
	Socratic	explains and found	brings students ability to	their core competency
	teaching	Socratic Method of	analyse and find	and smart working.
	method and	Teaching will help	solutions. There is a	This research finds
	the	students to achieve their	positive correlation	specific relationship
	analytical	dreams (goals)	between the Socratic	between analytical
	ability of the		Method and the	ability and the Socratic
	control		Analytical ability of the	Method of Teaching.
	group of		students.	
	post			
	graduate			
	management			
	students			

2	There is no	Socratic Circles for the	This research studies the	This study found that
	significant	Evaluation [Heather,	relationship between the	the students ability to
	influence of	2010]	ability of Evaluation and	evaluate by Socratic
	Socratic	This article tries to find	the Socratic Method of	Questions even without
	teaching	the learning ability of	Teaching. There is a	making a Socratic
	method and	evaluation by creating	positive correlation	Circles (Group)
	the	Socratic Circles in	between the evaluation	
	evaluation	students group for	and the Socratic Method	
	ability of the	effective learning.	of Teaching.	
	control			
	group of			
	post			
	graduate			
	management			
	students			
3	There is no	The study of Socratic	This research found that	This study has used for
	significant	Method of teaching on	there is a strong direct	all management
	influence of	critical thinking skills of	relationship between	subjects taught for Post
	Socratic	the students is used for	Socratic Method of	Graduate Management
	teaching	finding the ability of the	Teaching and the	Program.
	method and	students in English	Learning Outcome	C
	the	language learning	Creativity among the	
	creativity of	[Roger, D 2015]	students in many	
	the control		subjects. It proves the	
	group of		ability of the students	
	post		been initiated by Socratic	
	graduate		Questions.	
	management			
	students			
1				

4	There is no	Promotion of Critical	According to this study,	Students' analytical
	significant	Thinking by using Case	management courses,	skills will advance by
	influence of	Studies as Teaching	especially those that	participating in
	Case Study	Method [Inna, 2010]	focus on non-practical	practical subject
	method and	Found that using Case	theory, have high critical	activities. This study
	the	Studies in Teaching will	thinking and analytical	discovered that case
	analytical	assist Nursing Educators	skills compared to those	studies in theory classes
	ability of the	to promote active	that focus on memory,	also helped students'
	control	learning and develop	understanding, and	analytical thinking.
	group of	critical thinking skills.	application.	
	post			
	graduate			
	management			
	students			
5	There is no	Question posing	This study discovered	The usage of case
	significant	capability as an	that when case studies	studies across a range
	influence of	alternative evaluation	are used in the classroom	of subjects and its
	Case Study	method: Analysis of an	for any subject, students	impact on learning
	method and	environmental case	use assessment first,	outcomes—not just
	the	study [Yehudit, 1999]	followed by creativity	evaluation but all
	evaluation	This study found that by	and analysis.	higher learning
	ability of the	doing case studies on		outcomes—are the
	control	environmental matters,		divergence in this
	group of	students used evaluation		instance.
	post	ability.		
	graduate			
	management			
	students			
6	There is no	Auditing a case study:	According to this study,	The research deviates
	significant	Enhancing case-based	audit-based learning	by discussing cognitive,

	influer f	learning in a traction f		amentariabilitari and
	influence of	learning in education for	makes it easier to analyse	employability, and
	Case Study	sustainability [Emblen,	interconnected, diverse	sustainability abilities
	method and	2022]	sustainability practises	but not in detail the
	the	Journal of Cleaner	and job skills, including	higher learning
	creativity of	Production, volume 381,	sustainability knowledge,	objectives like analysis,
	the control	December 2022.	skills, and capacities.	assessment, and
	group of			creativity.
	post			
	graduate			
	management			
	students			
7	There is no	Learning Outcomes of	Students can better grasp	The study deviates from
	significant	Project-Based and	scientific concepts by	the literature in that we
	influence of	Inquiry-Based Learning	participating in project-	assessed higher-order
	Project	Activities [Panasan et al,	based learning activities	learning outcomes such
	Based	2010] Journal of Social	and inquiry-based	as analysis, assessment,
	Learning	Sciences, Vol 6, 2010.	learning activities, which	and creativity, while the
	method and		are both effective	literature demonstrates
	the		teaching strategies. It'd	the analytical skills of
	analytical		be more effective. In this	students who were
	ability of the		study, fifth grade	tested in science
	control		children who learnt	classes.
	group of		through the structuring of	
			project-based and	
	post		inquiry-based learning	
	graduate		activities were compared	
	management		in terms of their	
	students		academic	
			accomplishment, science	
			accomprisiment, serence	

			process abilities, and	
			analytical thinking.	
8	There is no	Quantity versus quality	This study involved 19	This study deviates in
	There is no significant influence of Project Based Learning method and the evaluation ability of the control group of post graduate management students	in Project Based Learning Practices [Keegan and Turner, 2016] Sage Journals, Vol 32, Issue 1, 2016	companies from across Europe and a variety of different industries. They used concepts of variation, selection, and retention in organisational learning to analyse their findings and report the challenges faced by project-based firms. The study found that time constraints, centralization, and deferral are the main characteristics of learning in project-based	that it links organisational learning to employability skills like variation, selection, and retention; yet, we discovered that project- based learning produces greater learning outcomes like analytical prowess, evaluation, and originality.
			firms.	
9	There is no significant influence of Project Based Learning method and creativity of the control group of	Enhancing Students' Creativity through STEM Project-Based Learning [Hanif et al, 2019] Journal of Science Learning, Vol 2, Page 50-57.	If pupils are actively participating in educational activities, they will learn more effectively. One of the alternative teaching methods that involved pupils in worthwhile learning is STEM project-based learning.	This work deviates from the research since it only looked at students' inventiveness in the field of light and optics. However, we discovered that project- based learning is helpful for several

	the east		Langetiensting the CC t	
	post		Investigating the effects	management-related
	graduate		of STEM project-based	topics in our study.
	management		learning on students'	
	students		creativity in the areas of	
			light and optics is the	
			goal of this study.	
10	There is no	Problem Solving,	In the past 15 years,	This work discusses
	significant	Reasoning, and	specialised processes	analytical ability and
	influence of	Analytical Thinking in a	have been developed as a	clear thinking, which is
	Any Other	Classroom Environment	result of the work done at	different from our
	Teaching	[Robbins,2011, The	Morningside Academy, a	research because it
	method and	Behavior Analyst	school for children with	found that all teaching
	the	Today, 12(1), page 41–	exceptional needs. These	strategies have an
	analytical	48.	steps entail adapting	impact on analytical
	ability of the	https://doi.org/10.1037/h	"Think Aloud Pair	ability.
	control	0100710]	Problem Solving" (after	
	group of		Whimbey & Lochhead,	
	post		1991) techniques created	
	graduate		for college students so	
	management		that they may be taught	
	students		to young learners and by	
	statents		introducing a set of	
			"Fluent Thinking Skills"	
			to the pupils.	
11	There is no	Student Evaluation of	The research work has	The difference between
	significant	Teaching:	two distinct goals. The	our study and this one
	influence of	Methodological Critique	first step is to lay out two	is that we examined the
	Any Other	[Sproule, 2000]	objections to those who	higher learning result
	Teaching		would continue to	evaluation for all
	method and		support the sole use of	subjects, whereas they

	the		raw SET data to assess	employed statistical
	evaluation			
			"teaching efficacy" in the	tools to test teaching
	ability of the		"summative" function.	effectiveness.
	control		The second goal is to	
	group of		provide an explanation	
	post		for why university	
	graduate		officials still only	
	management		consider these data when	
	students		determining "teaching	
			effectiveness" in the face	
			of such difficulties.	
12	There is no	An analysis of research	It is evident that if	This study demonstrates
	significant	and literature on	students' creativity is to	that two factors, early
	influence of	CREATIVITY IN	be encouraged, a variety	family experiences and
	Any Other	EDUCATION [Craft,	of various issues need to	teacher involvement in
	Teaching	2001, Report prepared	be clarified. These	creativity training,
	method and		elements include the	contribute to creativity.
	the	for the Qualifications	student, the process, the	However, our research
	creativity of	and Curriculum	teacher's tactics, the	shows that only
	the control	Authority]	activity's social setting,	changing the teaching
			and the outcome. For	approach does not
	group of		instance, it has been	determine whether or
	post		asserted that early family	not the creativity in
	graduate		experiences for	teaching management
	management		independent action boost	subjects may be
	students		creative achievement and	increased.
			that teacher involvement	
			in creativity training	
			programmes in schools	

	makes them more	
	successful.	
	Even very tiny elements	
	of the immediate social	
	environment can have an	
	impact on an individual's	
	creativity.	

Source: Table created by the Researcher

## **13. LIMITATIONS OF THE STUDY**

- This study is conducted only in Bangalore based post-graduate management colleges and universities, therefore, the culture, background and the demographic variables affecting the data are restricted to Bangalore region.
- The Indian students continue their studies in post-graduation immediately after their graduation, therefore, the expected learning outcome of these students are limited to the extent of employability.
- This study is limited to three teaching methodologies; Socratic Method, Case Study Method and Project Based Teaching and Learning. However, various new methods of teaching could be studied for finding their influence on the learning outcome.
- The pilot study of this research is done for two Business Management Colleges in Bangalore to test the reliability of the data, it could be possible to make a pilot study to other business schools especially in other states of India.
- The primary data collected during the COVID-19 period was through Google forms where the researcher could not give an awareness of various teaching methodologies to the respondents.

## 14. SUGGESTIONS AND RECOMMENDATIONS

1. This study on teaching methodologies are based on the understanding that students are aware of the different teaching methodologies, however, it may not be true for most of the students in management. Therefore, a detailed pilot study creating awareness about the teaching methodologies are important.

- Students must have the seriousness of their studies and must be aware of the learning outcomes expected for achieving their goals and dreams, especially while attending the classroom lectures and various activities.
- 3. Many students are not aware about the learning outcomes and measurement of cognitive learning according to Bloom's Taxonomy, therefore, it would be better that the teachers give an introduction about the learning outcome, especially the higher learning outcomes like analysis, evaluation and creativity.
- 4. Indian Students are not having the work-experience before joining the master's program in management, therefore, not able to decide on their career objectives. Career guidance is advisable for the students in Post Graduate management studies.
- 5. Most of the Business Schools conducting MBA program are constraint with a vast syllabus for each subject and teachers usually try to complete the portions instead of teaching with quality for achieving students' goals.
- 6. The purpose of education is still uncertain or education for a job is the understanding of many students who responded for this research. Therefore, it is suggested that these students must be guided for the purpose of education like education for employment, education for entrepreneurship, and education for enhanced life.

#### **15. CONCLUSION**

- The Socratic Method of teaching is basically used by the teachers for subjects like Principles of management, Business Ethics, Organizational Behaviour, Human Resource Management and Marketing.
- The higher learning outcomes of analytical ability, evaluation and creativity are highly influenced by Socratic Method.
- The most influenced learning outcome of Socratic Method is the analytical ability, and then the creativity and evaluation.
- The Case Study Method of teaching is basically used by the teachers for subjects like International Business, Marketing Management, Organizational Behaviour, Human

Resource Management and Business Ethics.

- The higher learning outcomes of analytical ability, evaluation and creativity are highly influenced by Case Study Method.
- The most influenced learning outcome of Case Study Method is the evaluation, and then the analytical ability and creativity.
- The Project Based Learning is basically used by the teachers for subjects like Economics, Production and Operations management, International Business, International Finance, Business Analytics, Operations Research and Research Methodology.
- The higher learning outcomes of analytical ability, evaluation and creativity are highly influenced by Project Based Learning.
- The most influenced learning outcome of Project Based Learning is the Creativity, and then the evaluation, and then the analytical ability.
- Any other teaching method is generally having the learning outcomes understanding, memorizing and application.
- A comparative analysis of Socratic Method and Case Study Method shows that there is a high positive correlation between Socratic Method and Analytical ability whereas the high positive correlation between Case study method and evaluation exists.
- A comparative analysis of Socratic Method and Project Based Learning shows that there is a high positive correlation between Socratic Method and Analytical ability whereas the high positive correlation between Project Based Learning and creativity exists.
- A comparative analysis of Project Based Learning and Case Study shows that there is a high positive correlation between Project Based Learning and Creativity whereas the high positive correlation between Case Study method and evaluation exists.
- This study has revealed that there is not much impact of the respondents graduate studies and the learning outcomes.
- This study also found that there is no influence of the respondents' selection of specialization like Finance, Human Resource Management, Marketing, International Business and Operations Management on the learning outcomes.
- Business Schools in India and different countries have differences in their approach in their studies and research. Therefore, the study of this type discussing about the teaching methodologies and its impact on the learning outcomes are considered differently by the

students.

- This study can be conducted in various universities in developed countries so that the maturity of the students in understanding the learning outcomes are much varied, therefore, the possibility of getting different result is high.
- Education in India, including Post-Graduate studies are majorly sponsored by Parents and the students take it as education for a degree rather than education for life. In such cases, the learning outcome and approach to the methodologies are also different.
- This research tries to find out the possibility higher learning outcomes, Analysis, Evaluation, and Creativity through the teaching methods Socratic Method, Case Study Method, Project Based Learning and Any Other Teaching Method. It is found that the ability to analyse is best possible by Socratic Method (SM), the ability to evaluate is best possible by Case Study Method (CM) and the ability of Creativity is best possible by Project Based Learning (PBL)

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