## ICFAI University, Jharkhand

## **Placement Notification**

Type: Online /Offline Ref No: IUJ/P22/SS/Int/00024

S/No.	Aspect	Details
01	Company Name	Au Fait Fincare
02	Short brief on the Company	au fait Fincare is an Investment Advisory consortium managed by a group of Chartered Accountants, other esteemed professionals like MBA's, Company Secretaries, etc., having to experience of more than 16 years of in financial services. Our dedicated expert team having the quest for excellence in investment decisions, along with excellent client services, always added value to the client investment portfolio. We provide unbiased investment plans and wealth management consulting services. Our strength lies in maintaining long-term sustainable relations with our clients.
03	Company Website	http://www.aufaitfincare.com
04	Education Requirement (Program/Programs)	MBA, BBA & B.Com
05	Eligibility Criteria ( Minimum Marks, if any)	<ol> <li>Presentable, Energetic, Passionate for business development and sales</li> <li>Good Communication Skills (written or spoken both)</li> <li>Must have exposure to client communication.</li> </ol>
06	Designation/Job Title	Relationship Manager/ Executive
07	Job Description	<ul> <li>Direct Meeting with clients or Investors and Channel partners regarding Investment Products- Direct Equity, Mutual Funds, Real Estate, Insurance, and other asset Class.</li> <li>Must-Have Knowledge of Equity, Mutual Funds, Insurance, and other Investment products.</li> <li>Communicating with target audiences in the financial service industry.</li> <li>Team player with the ability to communicate effectively at all levels of the business development process.</li> <li>Ability to learn new marketing strategies and understand quickly and their applications in business solutions.</li> <li>Manage promotional activities to endorse products in various events and seminars.</li> <li>Reporting to the Head Office</li> </ul>
08	Location	Ranchi & Jamshedpur
09	Selection Process	Mandatory Documents Please note, whoever is applying for the role, they must have the following 1) PAN Card 2) Aadhar Card 3) Completed College Degree/ Graduation/ Provisional Certificate  Screening process — • Stage 1: Registration

		<ul> <li>Stage 2: Round 1 – Group Discussion</li> <li>Stage 2: Business Round (Video call Interview)</li> <li>Stage 3: Final Round (At Ranchi office)</li> </ul>
10	Salary (Rs/Month/Annually)	INR 2.4 LPA
11	Any other benefits	As per the company norm
12	Tentative date for Interview	26/02/2022
13	Last Date to Apply	26/02/2022
14	Person to be contacted	Prof. Sumit Kumar Sinha
	Remarks	Interested candidates contact immediately/ Respond through the mail .Send the latest CV