

**ICFAI University, Jharkhand**

**Placement Notification**

Type: Online / On-campus

Ref No: IUJ/P23/SS/ CR-P/00007

S/No.	Aspect	Details
01	<b>Company Name</b>	Solar Square Energy
02	<b>Short brief on the Company</b>	<p>SolarSquare Energy is one of India's top 3 rooftop solar developers of India with over 92 MWp+ of solar plants across 19 states of India. Some of our esteemed clients include Reliance Industries Limited, JSW Group, Maersk Sealines, Johnson &amp; Johnson, Emami, Monginis Foods, Gokul Agro, Aditya Birla Group, TVS, Prestige, Varroc, D'Decor, LNJ Bhilwara, Nahar group, American International School, HCG group, NMIMS, etc. Our founders are ex-IITians with previous work experience in technology, investments, and business advisory.</p> <p>We are working extensively with residential clients across India and enabling them to go solar with the best technology, highest quality execution, and long-term maintenance support. We aim to make solar purchases absolutely hassle-free for individual clients across the country.</p>
03	<b>Company Website</b>	<a href="http://www.solarsquare.in">www.solarsquare.in</a>
04	<b>Education Requirement (Program/Programs )</b>	B-Tech / MBA / BBA, MBA, BCA
05	<b>Eligibility Criteria ( Minimum Marks, if any)</b>	
06	<b>Designation/Job Title</b>	B-Tech / MBA -Solar Consultants (Sales) BBA, MBA, BCA - <b>Talent Acquisition</b>
07	<b>Job Description</b>	<ul style="list-style-type: none"> <li>• Build business by organizing sales visits for existing leads, identifying and selling prospects; maintaining relationships with clients.</li> <li>• Identify business opportunities by identifying new channels and channel partners</li> <li>• Sell by establishing contact and developing relationships with prospects; recommending and upselling solutions</li> <li>• Maintain relationships with clients by providing support, information, and guidance; recommending profit and service improvements.</li> <li>• Managing the sales process through specific software programs.</li> <li>• Enabling on-ground marketing events</li> <li>• Building and maintaining a CRM database.</li> <li>• Participating in sales team meetings</li> </ul>
08	<b>Location</b>	<b>Maharashtra, Madhya Pradesh ,Delhi , Bangalore Telangana , Gujarat ,Bhopal</b>
09	<b>Selection Process</b>	<ol style="list-style-type: none"> <li>1. Pre placement talk</li> <li>2. In-person technical Interview</li> <li>3. HR Discussion</li> </ol>
10	<b>Registration Link</b>	Not Applicable (Revert Through Mail)
11	<b>Salary (Rs/Month)</b>	Solar Consultants -4 - 8 Lacs (Fixed + Variable) <b>Talent Acquisition - Stipend - 15,000 PM</b>

12	<b>Any other benefits</b>	As per the company norm
13	<b>Date for Campus Recruitment</b>	NOT Yet Finalized
14	<b>Joining</b>	<b>May 2023</b>
15	<b>Last Date to Apply</b>	14-10-2022
16	<b>Person to be contacted</b>	Prof. Sumit Kumar Sinha
17	<b>Remarks</b>	Interested candidates contact immediately/ Respond through the mail